## A Relationship Between Modern Management Strategy And Organizational Sustainability Of State Enterprises In Bangkok Metropolitan Areas, Thailand

Sukhumpong Channuwong<sup>1\*</sup>, Tanachat Pratoomsawat<sup>1</sup>, Teeradej Snongtaweeporn<sup>1</sup>, Thumrongsak Damrongsiri<sup>1</sup>, Santi Boonsathaporn<sup>1</sup>, Patcha Raktakanishtha<sup>1</sup>, Waranon Kongsong<sup>2</sup>

<sup>1</sup>Lecturer, Ph.D. Program in Modern Organizational Management, Faculty of Liberal Arts, Krirk University, Thailand <sup>2</sup>Lecturer, Ph.D. Program in Engineering Law and Inspection, Faculty of Engineering, Ramkhamhaeng University, Thailand <sup>\*1</sup>Corresponding author's email: kruprofessor@gmail.com

## Abstract

The purposes of this research were: (1) To study modern management strategy of state enterprises in Bangkok Metropolitan Areas; (2) To study organizational sustainability of state enterprises in Bangkok Metropolitan Areas; (3) To find a relationship between modern management strategy and organizational sustainability of state enterprises in Bangkok Metropolitan Areas; and (4) To analyze modern management strategy influencing organizational sustainability of state enterprises in Bangkok Metropolitan Areas; and (4) To analyze modern management strategy influencing organizational sustainability of state enterprises in Bangkok Metropolitan Areas; and (4) To analyze modern management strategy influencing organizational sustainability of state enterprises in Bangkok Metropolitan Areas. The samples used in this study were 375 employees working in Thai state enterprises in Bangkok Metropolitan Areas. The instrument used to collect data was a research questionnaire. Statistics used in this study consisted of percentage, mean, standard deviation, Correlation and Multiple Regression Analysis. The research results showed that modern management strategy, in total, was perceived at the highest level. In particular, learning organizational had the highest mean value, followed by strategic management, and total quality management. The organizational sustainability of state enterprises , in total, was perceived at high level. In particular, economic sustainability had the highest mean value, followed by social sustainability, and environmental sustainability. Strategic management was highly associated with organizational sustainability and had the highest influence on organizational sustainability.

**Keywords:** Modern Management Strategy, Strategic Management, Total Quality Management, Organizational Sustainability

## I. INTRODUCTION

State enterprises are the companies, corporations or organizations that more than fifty percent of stakes are owned by the government. The purposes of state enterprises are to create profits like other private owned companies, but place great emphasis on providing public utilities and facilities. In order to survive in the age of globalization, Thai state enterprise have to apply modern management strategy and adjust themselves to cope with the rapid changes of the world situations which inevitably affect the economic status, income, growth, productivity, and profit of the organizations. The modern organizations have to improve their strategy not just only to create profit, but to increase the sustainability of their business over the long run. The sustainability of the business can be evaluated through its economic, social and environmental sustainability. In this regard, Horak et al. (2018) stated that in order to maintain organizational sustainability, each organization must have a strong foundation such as ideology, philosophy, vision, strategy, organizational value and culture. Moreover, the changes from external factors have forced the organizations to rapidly adjust themselves to the economic, social and environmental situations. Whether changes may happen from any factors, for their survival, modern organizations must be well prepared to cope with those changes. Brockett and Rezaee (2012) and Christofi et al. (2012) described that business organizations have to pay much attention on sustainability, which can help improve the profit of the business, social well-being and environmental protection. To be successful over the long run, each business corporation must make a well balance between its economic growth and the welfare of the community and the environment. The action of business company must be accountable for fulfilling its civic duty and social responsibility, which can help to gain support from the community and society that the company is located and doing business with.

In addition, the corporate policy should focus on maintaining good environment and social well-being in order to receive social support and customer satisfaction. Asif et al. (2010) found that organizational sustainability is a business concept receiving much attention from all business sectors and its importance is increasing rapidly to the extent that economy, society and environment have a great impact on business sustainability. Even though business prioritizes corporate profitability, but without social and communal support, business cannot achieve sustainable growth. Therefore, sustainable organizations must pay much attention on protecting environment, creating equity and fairness to the society, and developing economic system through distribution of income to the community and society. Therefore, management strategy should be applied to create sustainability of the organization.

Strategic management is one of the most important organizational strategies that is a tool for executives to set vision, mission, goal, purpose of the organization, organizational direction, analyze the internal and external situations of the organization, strength and weakness of the organization, and formulate appropriate strategies. Strategic management is also a key strategy that can be applied to control the operation of the organization that is facing various changes of internal and external environments which may have direct or indirect impact on organizational sustainability (Rothaermel, 2012).

Learning organization is a process by which employees respond to both internal and external environmental changes by investing and correcting the frequent mistakes in the organization. Learning organization is a concept of organizational development focusing on a development of leadership in the organization and team learning in order to transfer and share knowledge, experience, and skill together to cope with changing conditions and increase competitive advantage of the organization. Additionally, the model of learning organization creates theory and practice for interesting innovations (Saadat & Saadat, 2016).

Total quality management is one of the most modern management strategies that can be applied to increase customer satisfaction, organizational output, productivity and profitability of the organization as well as improving continual process for eliminating the mistakes or error of business operation. The process of total quality management require employee involvement, decentralized decision making, leadership development and cultural change (Snongtaweeporn et al., 2020).

The researchers believe that modern management strategy consisting of strategic management, learning organization and total quality management can be applied to create economic. social and environmental sustainability of state enterprises in Bangkok Metropolitan Areas. Therefore, the researchers are interested in conducting this study. The purposes of this study are: (1) to study modern management strategy of state enterprises in Bangkok Metropolitan Areas; (2) to study organizational sustainability of state enterprises in Bangkok Metropolitan Areas; (3) to find a relationship between modern management strategy and organizational sustainability of state enterprises in Bangkok Metropolitan Areas; and (4) to analyze modern management influencing organizational strategy sustainability of state enterprises in Bangkok Metropolitan Areas.

## 2. LITERATURE REVIEW

## **Strategic Management**

Strategic management is the operation method to reach the expected outcome. The word "strategy" means the operation method leading to reach the expected results, a set of decision making for the long-term success, the overall plan including strategic plan, and operation set to accomplish organizational purposes, and the method used to drive the organization from the basic level to the expected destination (Porter et al., 2016).

Strategic management consisted of five processes: (1) Mission determination. The process of mission identification is to answer the question why organization is founded, and to demonstrate the necessary reasons and objectives for the existence of the organization. (2) Environmental scanning. This process is to analyze internal and external environment that may have direct or indirect impacts on organizational profitability and sustainability. (3) Purpose determination. This process is to define the purposes and goals of the that are relevant organization to the organizational mission and strategy. The purposes must be specific, measurable, realistic and attainable. (4) Strategic determination. This

process comes from an analysis of the situations at three levels i.e. corporate level, business level, and operational level. Each strategic level should be related to the same direction and linked to the goals and methods for reaching organizational Strategic target. (5) implementation. This process is to apply working processes and activities in various dimensions such as job assignment, person communication with each and department, and internal control of the organization (Phagaphasvivat, 2021; Thomson & Martin, 2010).

## Learning Organization

Learning organization can enhance organization and employees to have effective working processes and build a strong team work to increase productivity and profit to the organization. Through learning organization processes, employees will be able to create a strong team work, and increase work empowerment, which can lead to create initiative atmosphere and innovation. This can help to strengthen the organization and be ready to confront with problems and obstacles caused by high competition. In addition, learning organization can strengthen the overall health system and well-being of people in the country and had a great impact on organizational culture in setting healthcare system during the COVID-19 outbreak (Alonazi, 2021; Horak et al., 2018).

Hyunkee and Richard (2018) presented the idea about a development of learning organization that it should consist of the following components: (1) learning dynamics, there should be a learning dynamic or continuance of learning, which each employee should be supported to have a long life learning and training in the necessary skill and knowledge; (2) teamwork, the corporate culture should focus on working as a team rather than one man working alone and claiming for his or her own success. Teamwork helps to create unity, harmony and cooperation among group members, which can increase pride and optimism towards the assigned jobs and duties; (3) self-adjustment, employees in the organization must learn how to adjust themselves to cope with the current problems, to increase continuous knowledge and skill, and to find more opportunities for the growth and success of the company. In addition, Marquardt (2002) suggested that action learning should be provided to employees so that they can learn from direct experience based on the concept of "learning by doing."

The heart of learning organization depends on building five disciplines in the implementation form of individual, team and organization. The five disciplines that the practical ways for building organizational learning processes consisted of (1) Personal mastery. This discipline focuses on creating self-excellence by developing each individual to reach the goal and creating personal vision; (2) Mental mastery. This discipline focuses on improving mental health, mental stability and mental well-being of employees in the company; (3) Shared vision. This discipline focuses on sharing vision and strategy of employees to work as a team member; (4) Team learning. This discipline focuses on learning from real experience of each member with purpose to increase skill and knowledge of employee; and (5) Systematic thinking. This discipline encourages employees to create systematic thinking with rationality and reasonableness (Christofi et al., 2012; Ricciardi et al., 2021).

## **Total Quality Management**

Total quality management can be defined as a combination of a number of organizational improvement techniques and approaches, the use of statistical process control, self-managed teams and work forces, and employee participation to increase efficiency and effectiveness of work performance (French & Bell, 1999). Total quality management has an influence on work performance and is designed to meet with organizational expectation and improve internal process of work operation through the four dimensions of techniques and practices. The first dimension is customer focus. Customer satisfaction is the driving force leading to organizational success. Customer satisfaction can help to increase market share and profit of the business. The second dimension is continuous improvement. This dimension can accomplished through utilization of a systemic process of selfassessment and benchmarking. The third dimension is employee fulfillment. This dimension is to foster a higher level of employee morale, employee commitment, and a greater employee motivation with the philosophy that human resources are important to the success, productivity and profitability of the organization. The fourth dimension is the improvement of the total organizational system. Each system in the organization should be totally improved and changed to cope with the current situations and high competitions of the global market (Anderson, 2020).

## **Organizational Sustainability**

The idea about organizational sustainability had been widely accepted as the key indicator for the success of business and is the most challenge for current organizational administrators. Rather than focusing on organizational profits, the administrators have to place importance on maintaining social wellbeing, social benefits and environmental protection (Broniewicz, 2011; Pinta, 2016). Organizational sustainability means the attempt of the organization to create long-term profit and competitive advantage through improving human life quality, social welfare, social wellbeing, and environmental protection. This method can create customer satisfaction and social acceptance towards the organization. It helps to reduce risk that may cause from uncertainty and fluctuation of economy, society and environment (Aras & Crowther, 2009).

The factors used to analyze the sustainability of the organization are social, ecological and financial outcomes. Therefore, organizations must take responsibility for improving social well-being and environmental protection over the long run. Society and business are interrelated and are dependent upon each other. Society needs business to provide goods for consuming, and business depends on society to gain support and profitability (Gupta & Kumar, 2013). Organizational sustainability means doing business with social responsibility, which is consisted of social development, economic development, and environmental development. This is called "Triple bottom lines", which are the components of sustainable development. In order to achieve sustainable business.

organization must pay attention on the wellbeing of society, economy and environment, and these should be integrated to the policy, strategy and decision making of the organizational activities (Hyunkee & Richard, 2011).

From a literature survey, it can be concluded that modern management strategy consisting of strategic management, learning organization and total quality management can be applied to create organizational sustainability. Therefore, the research framework of this study was proposed (Figure 1).

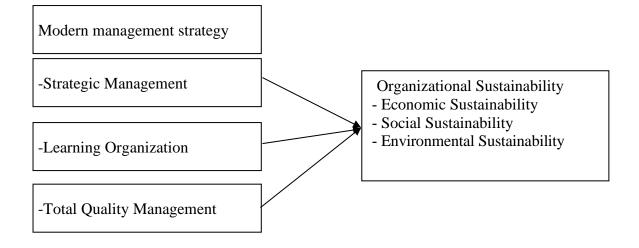


Figure 1 Research Framework

## **Research Hypotheses**

Ha1: There is a relationship between modern management strategy and organizational sustainability of state enterprises in Bangkok Metropolitan Areas

Ha2: Modern management strategy has an influence on organizational

sustainability of state enterprises in Bangkok Metropolitan Areas

## 3. METHODS

This study applied a quantitative research method. The research used a research

questionnaire to collect data with the following steps:

## **Populations and Samples**

The populations and samples used in this study were employees working in state enterprises in Bangkok Metropolitan Areas with the amount of 112,406 persons. The researchers calculated the sample sizes using the formula of Taro Yamane, and 398 samples were obtained.

## Variables Used in this Study

The variables used in this study consisted of independent and dependent variable. Independent variable is modern management strategy consisting of strategic management (STM), learning organization (LEO) and total quality management (TQM); and dependent variable is organizational sustainability consisting of economic sustainability (ECS), social sustainability (SOS) and environmental sustainability (ENS).

## Instrument Used to Collect Data

A research questionnaire was used as a tool to collect data. The researchers had studied concepts and theories about organizational sustainability, strategic management, learning organization and total quality management from researches, articles and texts in order to develop the conceptual framework and research questionnaire. The structure of the questionnaire was divided into three parts: Part one was a research questionnaire containing six questions with regard to personal information of participants i.e. gender, age, marital status, educational level, monthly income and work experience. Part two was a research questionnaire containing 14 questions with regard to modern management strategy: Strategic management, learning organization and total quality management. Part three was a research questionnaire containing 12 questions with regard to organizational sustainability.

#### **Content Validity and Reliability Test**

The research questionnaire was verified by five research scholars to find the content validity using Item Objective Congruence Index (IOC), and the IOC value of .93 was obtained. The researchers had distributed the research questionnaire to 30 employees who had the same personal characteristics, but were not the samples in this study, in order to test the reliability, and the reliability value of .95 was obtained.

#### **Data collection**

The researchers had distributed the questionnaire to 398 samples during March 1, 2022 to April 30, 2022, and received 375 questionnaires in return which can be calculated as 94 percent.

Both descriptive statistics consisting of frequency, percentage, mean and standard deviation, and inferential statistics consisting of Pearson Correlation, and Stepwise Multiple Regression Analysis were used in this study. Frequency and percentage were used to analyze personal information. Mean and standard deviation were used to analyze modern management strategy and organizational sustainability. Pearson Correlation was used to find relationship а between modern management strategy and organizational sustainability. Stepwise Multiple Regression Analysis was used to analyze the influence of modern management strategy on organizational sustainability.

#### 4. RESULTS

In this section, the researchers presented the research results in the following five parts:

## Part I: Demographic files of Respondents

The research results on general information of respondents showed that the majority of respondents were males at 60.26 percent, and females at 39.74 percent. The ages of the majority of respondents were between 36-45 years old at 39.74 percent, followed by ages between 46-55 years old at 19.87 percent, ages between 26-35 years old at 16.56 percent, ages more than 56 years old at 13.90 percent, and ages less than 25 years old at 9.95 percent. The majority of respondents were single at 49.67 percent, followed by married at 43.05 percent, widowed at 3.97 percent, and divorced at 3.31 percent. The majority of respondents finished bachelor's degree at 43.05 percent, followed by degree lower than bachelor's degree at 36.42 percent, master's degree at 13.25 percent, and doctoral degree at 7.28 percent. The majority of respondents had work experience between 5-15 years at 33.11 percent, followed by work experience less than 5 years at 23.18 percent, work experience between 16-25 years at 19.87, work experience between 26-35 years at 13.25 percent, and work experience more than 36 years at 10.60 percent. The majority of respondents received monthly income between 25,001-35,000 baht at 46.36, followed by monthly income between 15,001-25,000 baht at 23.19 percent, monthly income between 5,000-15,000 baht at 16.56 percent, monthly income between 35,001-45,000 baht at 9.93 percent, and monthly income more than 45,000 baht at 3.97 percent.

## Part 2: The Results of Analysis on Modern Management Strategy

In this part, we analyzed modern management strategy of state enterprises in Bangkok Metropolitan Areas. The research results showed that modern management strategy, in total, was perceived at the highest level (M = 4.27, SD = 0.18). In particular, learning organization had the highest mean value (M = 4.35, SD = 0.14), followed by strategic management (M = 4.26, SD = 0.16), and total quality management (M = 4.20, SD = 0.25) respectively (Table 1).

 Table 1 Mean and standard deviation of the modern management strategy of state enterprises in
 Bangkok Metropolitan Areas

Modern management strategy	М	SD	Level	Ranking
1. Strategic management	4.26	0.14	Highest	2
2. Learning organization	4.35	0.16	Highest	1
3. Total quality management	4.20	0.25	High	3
Total Average	4.27	0.18	Highest	

# Part 3: The Results of Analysis on Organizational Sustainability

In this part, we analyzed organizational sustainability of state enterprises in Bangkok Metropolitan Areas. The research results showed that organizational sustainability of state enterprises , in total, was perceived at high level (M = 4.19, SD = 0.15). In particular, economic sustainability had the highest mean value (M = 4.23, SD = 0.12), followed by social sustainability (M = 4.19, SD = 0.15), and environmental sustainability (M = 4.16, SD = 0.17) respectively (Table 2).

**Table 2** Mean and standard deviation of organizational sustainability of state enterprises in Bangkok

 Metropolitan Areas

Organizational sustainability	М	SD	Level	Ranking
1. Economic sustainability	4.23	0.12	Highest	1
2. Social sustainability	4.19	0.15	Highest	2
3. Environmental sustainability	4.16	0.17	High	3
Total Average	4.19	0.14	High	

Part 4: The Results of Analysis on the Correlation Coefficient between Modern Management Strategy and Organizational Sustainability Ha1: There is a relationship between modern management strategy and organizational sustainability

In this part, we analyzed a relationship between modern management strategy and organizational sustainability of state enterprises in Bangkok Metropolitan Areas. The research results showed that the internal correlation of modern management strategy was positive, which means that each variable had a relationship in the same direction with statistical significance at 0.01, and the correlation value ranged from 0.427 to 0.735. The correlation between modern management strategy and organizational sustainability ranged from 0.569 to 0.735, and strategic management (STM) is highly associated with organizational sustainability (ORS) (Table 3).

**Table 3** The correlation between modern management strategy and organizational sustainability of state

 enterprises in Bangkok Metropolitan Areas

Variables	STM	LEO	TQM	ORS	
STM	1	.427**	.638**	.735**	
LEO		1	.735**	.675**	
TQM			1	.569**	
ORS				1	

\*\* p < .01

## Part 5: The Results of Analysis of the Prediction Equation of Modern Management Strategy on Organizational Sustainability of State Enterprises in Bangkok Metropolitan Areas

Ha2: Modern management strategy has an influence on organizational sustainability of state enterprises in Bangkok Metropolitan Areas

In this part, we analyzed the influence of modern management strategy on organizational sustainability of state enterprises in Bangkok Metropolitan Areas. The results of Stepwise Multiple Regression Analysis showed that modern management strategy had an influence on organizational sustainability of state enterprises in Bangkok Metropolitan Areas with statistical significance at 0.01 level. The prediction equation from Stepwise Multiple Regression Analysis showed that modern management strategy had an influence on organizational sustainability at 86.5 percent (Adjusted  $R^2 = .865$ ), the remaining 13.5 percent was the result of other variables which were not studied in this research. In particular, strategic management had the highest influence on organizational sustainability of state enterprises in Bangkok Metropolitan Areas (Beta = .896, p < .01), followed by total quality management (Beta = .645, p < .01), and learning organization (Beta = .537, p < .01) (Table 4).

**Table 4** Multiple Regression Coefficients of modern management strategy influencing organizational

 sustainability of state enterprises in Bangkok Metropolitan Areas

Modern Management Strategy	Unstandardized Coefficients		Standardized Coefficients		
	b	SE	β	t	р
(Constant) (a)	.306	.035		13.728**	.000

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Strategic management (STM)	.865	.016	.896	12.825**	.000	
Total quality management (TQM)	.675	.025	.645	15.526**	.000	
Learning organization (LEO)	.528	.029	.537	16.519**	.000	
	$R^2 = .876$ Adjusted $R^2 = .865$			F = 5.326		
			S E = .735	p = .000		

**\*\*** p < .01

The prediction equation of modern management strategy that has an influence on organizational sustainability of state enterprises in Bangkok Metropolitan Areas can be presented in the form of standard scores as follows:

Standard Score: Organizational sustainability (ORS) .896 Strategic = management (STM) + .645 Total quality management (TQM) +.537 Learning organization (LEO)

## 5. CONCLUSION AND DISCUSSION

The research results showed that modern management strategy, in total, was perceived at the highest level. In particular, learning organization had the highest mean value, followed by strategic management, and total quality management respectively. The results of this study are relevant to a study of Choenram (2020) which found that learning organization should be applied to improve learning dynamics, action learning, continuous learning, teamworking, systematic thinking, knowledge and experience sharing, and self-adjustment of employees, which will lead to increase sustainable growth of the organization. Comparing to other two modern management strategies, total quality management was perceived at lower level. This can be implied that state enterprises rarely apply total quality management to increase organizational sustainability. The researchers would like to suggest that state enterprises should apply total quality management to improve customer satisfaction, employee participation and teamwork, and internal continual process for reducing and eliminating operational errors in the organization. In this matter, Snongtaweeporn (2020) stated that total quality management can be applied to increase the total quality of work performance in the organization. The processes of total quality management require employee involvement. employee participation, decentralized decision-making, leadership development, employee knowledge and skill development and cultural change.

The research results showed that organizational sustainability of state enterprises , in total, was perceived at high level. In particular, economic sustainability had the highest mean value, followed by social sustainability, and environmental sustainability respectively. The results of this study are relevant to a study of Tongboonchoo (2014) which found that economic sustainability of the organizations receive much attention from many business companies. Organizations can increase sustainability through customer participation, social responsibility, social development, social well-being and environmental protection. In this matter, Brockett and Rezaee (2012) and Christofi et al. (2012) confirmed that in order to increase organizational sustainability, business corporations have to make a balance between their profits and social responsibility and social well-being. Business corporations should help to improve the community to be a better place to live. When the community is full of serenity, safety, peace and stability, business corporations can run business smoothly without any obstacles.

The research results showed that the internal correlation of modern management strategy was positive, which means that each variable had a relationship in the same direction with statistical significance at 0.01. The

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correlation between modern management strategy and organizational sustainability ranged from 0.569 to 0.735, which strategic management (STM) is highly associated with organizational sustainability (ORS). The results of this study are relevant to a study of Porter et al.(2016) which found that strategic management is the operation technic that can be applied to analyze both internal and external environments of the company and set strategic plan and operation plan of the organization to the expected outcome. Strategic reach management is highly related to sustainable growth and profit of the company.

The results of Stepwise Multiple Regression Analysis showed that modern management strategy had an influence on organizational sustainability of state enterprises in Bangkok Metropolitan Areas with statistical significance at 0.01 level. The prediction equation from Stepwise Multiple Regression Analysis showed that modern management strategy had an influence on organizational sustainability at 86.5 percent (Adjusted  $R^2$  = .865), the remaining 13.5 percent was the result of other variables which were not studied in this research. In particular, strategic management had the highest influence on organizational sustainability of state enterprises in Bangkok Metropolitan Areas, followed by total quality management, learning organization. The results of this study are relevant to the studies of Phagaphasvivat, (2021) and Thomson and Martin (2010) which found that strategic management which is consisted of mission determination. environmental scanning, determination. purpose and strategic determination had a direct influence on sustainable growth and success of the organization. In this matter, Rothaermel (2012) confirmed that strategic management is a key strategy for executives to set vision, mission, goal, purpose of the organization, to analyze internal and external situations of the organization, and to formulate appropriate

strategies that can be operated to reach organizational sustainability.

## Recommendations

This study focused only on employees of state enterprises in Bangkok metropolitan areas, it is possible that the research results cannot be used generalize management strategy to and sustainability organizational of other enterprises located outside Bangkok metropolitan areas. Therefore, future study should focus on employees of state enterprises located in other regions of Thailand. Modern management strategy in this study focused on strategic management, learning organization and total quality management, future study should focus on other management strategies such as balanced scorecard and benchmarking to increase organizational sustainability.

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